

# OMNIFLIGHT

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## OMNIFLIGHT HELICOPTERS, INC POSITION STATEMENT

### Reference to: Patients First Air Ambulance Alliance (PFAA)

The purpose of this letter is to offer the support of Omniflight Helicopters, Inc. to the Patient's First Air Ambulance Alliance and its mission to improve safety and quality of care for the patients served by the industry's service providers.

Since its founding back in 1962, Omniflight Helicopters, Inc., through internal growth and acquisition, Omniflight has become one of the major providers of air medical services. Throughout its history, safety, quality patient care and service have been the hallmark of Omniflight's business. Today, as one of the oldest and largest providers, Omniflight remains committed to ensuring it delivers on these principles in each and every patient transport completed.

Safety is at the forefront of Omniflight's entire business operation. We strive to offer a safe, secure and reliable work environment for our employees as well as safe and reliable transportation for the patients and communities we serve. To this end, Omniflight continues to progress concurrent with the aviation industry's technological advancements. The company integrates innovative and revolutionary solutions and is on the cutting edge of the medical transport business. In this way, we bring the safest transport, highest quality patient care and best-in-class air medical services offered today to the patients we serve.

Safety, regulatory compliance and security are paramount to the success of Omniflight's operations and a critical component of the company's business strategy. The safety and well-being of our employees and patients takes precedence over every other business objective, every day. Omniflight operates over 100 aircraft nationally and currently operates from 72 bases in 18 states. Each of those states has adopted regulations that meet the needs of their citizens. We recognize that the oversight of Air Medical Transport provided by federal and state regulatory agencies are distinct regimes, each assuring a component of patient, pilot, and medical staff safety. While each state's regulatory administration may be different from the next, Omniflight has been able to effectively provide services within each state's regulations.

The vulnerable patients we transport typically do not have the luxury of choosing transport by ground or air, or an Air Medical Transport Service. Should they be critically ill or injured to require Air Medical Transport services, the public expects that they will be safely transported, that their patient care needs will be met in flight, and that they are transported in a timely and coordinated fashion to the appropriate hospital that can best care for their illness or injury. Just as states regulate all other aspects of health care, so too should states be required to assure a system that illuminates patient safety, protection and coordination of Air Medical Transport. As a private corporation, we are proud to work with medical providers, hospitals, and state regulatory authorities to assure the public of a system they can trust.

We believe that the Patient First Air Ambulance Alliance is dedicated to improving patient care and safety by eliminating the existing gaps, overlaps and vagaries between the federal government's oversight of aviation aspects of Air Medical Transport and the states' oversight of the medical aspects. These gaps impede the proper coordination of Air Medical Transport services, thereby posing threats to patient safety and the quality of patient care. Omniflight believes that these problems can be resolved by the adoption of consistent, reciprocal regulations that will help Air Medical Transport achieve needed efficiencies in operations. To this end, Omniflight publicly supports the Patient First Air Ambulance Alliance for their efforts to preserve patient safety and enhance the quality of patient care through a more coordinated, Air Medical Transport system.



Robert Peiser  
Chairman and CEO  
Omniflight Helicopters, Inc